



Biting the bullet
an approach to full cost recovery

CPCAB Conference

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Victoria Thomas

Curriculum Manager

School of Business and Professional Studies



Objectives

- The current position.
- The future for adult funding.
- What do employers want?
- Recruiting with integrity.
- The FE mindset.
- Full cost recovery?
- Costing your courses.



The current position

- All LSCs are NOT the same!
- Funding will disappear.



The future for adult funding.

- The government (via the LSC) has indicated a reduction in funding.
- Lifelong learning?
- *“The LSC is committed to improving the further education and training sector to raise standards and to make learning provision more responsive to the needs of individuals and employers.”*



What do employers want?

There is growing consensus that it is no longer sufficient for graduates to possess traditional academic and subject specific skills. Nowadays graduates need to develop a range of interpersonal and transferable skills to be able to adapt to changing market circumstances and organisational needs. (IES WEBSITE)



Recruiting with integrity.

- Perception of the counselling learner
- The potential counselling learner
- The interview process
- Written and verbal communication skills
- Effects on RRA.



The FE mindset

- Cheap and cheerful
- “Voting with their feet.”
- Value for money
- Valuing what we do



Full cost recovery?

- When?
- Why?
- How?



Costing your courses.

- What are on-costs?
- What is the formula?
- What can be adjusted?
- What do you need to add?



Any questions?

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